

ElderCounsel “Rave Reviews”

About Education

Medicaid Immersion and Practice-Building Camp

“I learned more from Val, Marty, and Steve in this three days than in the last ten years of CLEs I’ve attended – and it was practical learning, so I’ll actually be able to use it! Making new friends was equally beneficial. **Best money I’ve ever spent.**”

Libby King

Richmond, Texas

“Although I have 8 years of experience with Medicaid planning, I went to the Camp and brought two of my staff with me. The practice building and coaching sessions from Steve Riley were alone worth my time and investment for our office team. The program exceeded my expectations. **My team members learned more in three days about how to structure a Medicaid planning practice than my experience alone could have taught in three years.** The basics of planning don’t seem to change but I always learn something new [and marketable] as I did in the Immersion Camp.”

Robert McClelland

Lexington, Kentucky

“It was, truly, **one of the GREATEST events I have ever attended.** Substantively, it was full of information. But from a practical standpoint, I am taking more away from this program that I can actually use in my practice than I have taken away from a program – ever.”

Heinz Brisske

Wheaton, Illinois

“For members that are fairly new to elder law/Medicaid planning **this course is a must.** Even the more seasoned attorney will get some incredibly valuable information and ideas from the class.

All of the instructors were wonderful. Overall this is **one of the best courses I have attended.**”

Lance D. Like

Bloomington, Indiana



“As a newbie to this whole process I can attest this course is a must if you want to practice in this area. It was a lot of fun and I learned more than my old brain could probably handle but kudos to Valerie, Steve and Marty and all who participated for a **first rate course and life changer.**”

*Tom Henry
Peoria, Illinois*

“This was the first ElderCounsel seminar I’ve attended and **it was awesome.** Steve, Val and Marty were absolutely fantastic.”

*Christopher J. Berry
Bloomfield Hills, Michigan*

“It was an **awesome and valuable three days.** All I can say is WOW.”

David Harowitz

[**About Education
VA Aid and Attendance “Flight School”**]

If this is a typical ElderCounsel seminar, then go ahead and put me down for all of them. As a new member, I was concerned about ‘getting my money’s worth.’ I have no lingering doubt in that regard. **This has been a tremendous investment in my career.**”

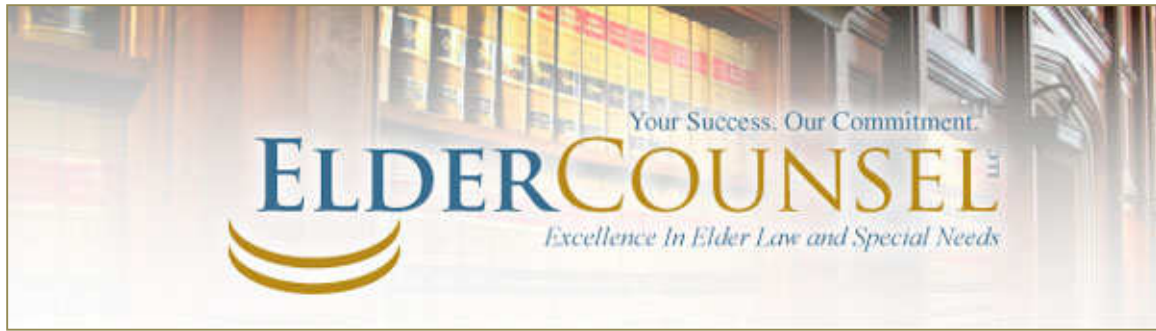
*Bill Nolan
Birmingham, Alabama*

“(ElderCounsel) conferences **teach us how to incorporate knowledge into practice.** Other seminars simply provide knowledge. Excellent job!”

*Nick Shimoda
Dothan, Alabama*

“Great conference. **As an experienced VA and Medicaid planner I took away some golden tidbits.** Thanks!!”

*Bill Alexander
Raleigh, North Carolina*



“Fantastic seminar. I was missing out on an important benefit for my clients.”
Kevin L. Von Tungeln
Lancaster, California

“I have always found ElderCounsel seminars **extremely valuable and the presenters extraordinarily competent and helpful.** Keep up the excellent work!”
James J. Mullen
Bristol, Rhode Island

“This course **saved us at least a year to a year and a half** of learning by trial and error. Lots of good detail. This will help immensely!”
Mark Wight
Eagle, Idaho

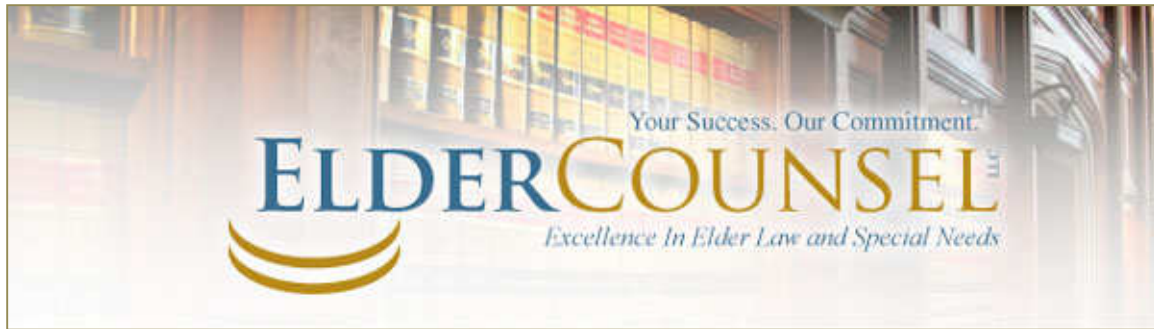
“The **written materials put all the VA rules and forms in one package** which was supplemented by the explanation of these rules and forms into everyday legal practice by the presenters. Good job.”
Margaret Kreiner
Cayahoga Falls, Ohio

“This was **one of the best continuing education courses I’ve attended in years!**”
Thea Eliot
Larkspur, California

**About Education
Medi-Cal Planning from A-Z**

“Excellent program all around. **One of the best I have attended.**”
J. Terrence Moynihan
Riverside, California

“**Phenomenal,** practical, enabling.”
Joel Weissler
San Diego, California



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About Membership

“One thing I appreciate about ElderCounsel is you want me to practice law right and succeed! You are not just selling a product. I also appreciate the fact that ElderCounsel stays on the cutting edge of the law – **you understand and incorporate new law immediately**. This is invaluable for a solo practitioner.”

*Nick Shimoda
Dothan, Alabama*

“I practice elder law with a heavy concentration of Medicaid planning. I know the immense value from **quality systems, sound processes and excellent elder law attorney colleagues**. ElderCounsel membership provides all of these and more.”

*Wayne M. Walston
Warsaw, Indiana*

“**ElderCounsel has it all:** a state-of-the-art document assembly system, outstanding education and support, and a team of experts in the field who don’t hesitate to help any member. I can now draft comprehensive documents in a fraction of the time I used to spend with the confidence that I am providing the best possible legal solution for my clients.”

*Donald W. Mustico, CPA/Esq.
Elmira, New York*

“**ElderCounsel delivers what it promises:** top educators who practice what they teach, camaraderie with other practitioners and tools to immediately take back to the office and implement.”

*Teresa Nuccio
Park Ridge, Illinois*



“The ElderCounsel drafting software is phenomenal!”

*Tammy Conover, Esq.
Denver, CO*

“I’m a solo practitioner, so efficiency and value are crucial. I am a member of ElderCounsel because **they provide both efficiency and value.** Their document drafting system allows me to draft easy-to-understand estate planning and Medicaid planning documents in a fraction of the time it used to take me. ElderCounsel’s comprehensive package not only offers the **best drafting software** but the support and training to get the most out of the software. In addition, **the members-only listserv is worth the price all by itself.** Being able to ask a question and get an immediate answer by some of the leading Medicaid experts in the country gives me great confidence in the services I provide my clients.”

*Ryan N. Morey
Colorado Springs, Colorado*

“ElderCounsel carries forward the **drafting system excellence** of its sister organization, WealthCounsel. However, ElderCounsel organizers and staff are particularly sensitive to the state specific needs of elder law practitioners; they are most responsive and proactive with state statutory and regulatory changes requiring adjustments to the drafting system. **This is not a “one size for all states” drafting system** leaving a busy solo or small firm to spend hours making state specific adjustments. ElderCounsel’s educational opportunities are superb and the drafting system support is unparalleled. This **cutting edge organization** is essential for establishing or maintaining document efficiency for any elder law firm.”

*C. Jan Lord
Berthoud, Colorado*

Two of the BEST decisions that I have made to date are joining ElderCounsel and attending the (Planning for Generations) conference. I attended every session presented by Lou Pierro and the other founders of ElderCounsel and felt the materials were outstanding.”

*Stephen C. Jones
Alton, Illinois*



“The **level of training** that Elder Counsel provides is **consistently superb**. Your recent software training webinar provided detailed instruction, not only in selecting drafting choices, but in explaining reasons associated with what choices to select. In addition, by recording the sessions we do not have to rearrange our calendars to obtain this information. Your use of technology coupled with your incredibly expert experience makes your company **invaluable in assisting us to grow our practices**. I thank you for your obvious commitment to afford us success.”

John P. Garvey

Smithtown, New York

“I proudly use the document assembly software produced by ElderCounsel every day while I am practicing law. The **support and knowledge of the practitioners creating the software is extraordinary**. The consistency and specificity of their documents and the ease of use of their promissory note calculator make me and my employees grateful every single day.”

Brian Andrew Tully

Huntington, New York