

MARCH EDUCATIONAL EVENTS REGISTRATION

Course(s) attending:

- Medicaid Wizards School VA Aid and Attendance "Flight School"

Name of Registrant _____

Name of Second Registrant _____

- I am an ElderCounsel member. I am not an ElderCounsel member.

Billing Address (all fields required from credit card billing)

Firm Name _____ Phone _____

Address _____

City _____ State _____ Zip (of billing address) _____

Email address: _____

Total due for Medicaid Litigation Camp: _____ Total due for Medicaid Wizards School: _____

Payment Method:

- Check enclosed, Amount \$ _____
 Credit Card _____ I authorize ElderCounsel to charge my card a total of \$ _____
 MasterCard Visa AMEX Discover

Card Number _____ Exp. Date _____ Verif. Code _____

Signature _____ Date _____

Cancellation policy

Any enrollee in an ElderCounsel course that cancels at least 10 business days in advance of the start of the course will be eligible for a full refund. Any cancellations within 5 business days of the start of a course, will receive a full refund less a \$125 administration and processing fee. For cancellations occurring with less than five days notice, the full tuition, less the \$125 administration and processing fee, will be applied towards education credits which can be used for a future education program or audio course.

Submit Registration: Please fax to 888-320-6782 or call 888-789-9908, Ext. 84 or 87, or mail to ElderCounsel, LLC, P.O. Box 13, Sisters, OR 97759. Email: registration@eldercounsel.com or visit www.eldercounsel.com



MEDICAID WIZARDS SCHOOL™

Where Elder Law Attorneys Become
 Extraordinary Business Owners

March 26-28, 2012

VA AID AND ATTENDANCE "FLIGHT SCHOOL"

March 29-30, 2012

Embassy Suites DFW Airport South

4650 West Airport Freeway
 Irvine, Texas 75062

Reservations: (972) 790-0093

Group Rate: \$129 plus taxes

Group Code: ElderCounsel

MEDICAID WIZARDS SCHOOL™

Where Elder Law Attorneys Become Extraordinary Business Owners



Howie Krooks, Esq. Michael Amoruso, Esq. Steve Riley, Esq.

Presenters: Howie Krooks, Michael Amoruso, Steve Riley

This one-of-a-kind program incorporates advanced Medicaid planning strategies (with a sprinkling of VA pension planning) and combines it with practice-building and revenue generating instruction. This program builds off of our prior Medicaid Immersion and Practice Building Camp but anyone is welcome to attend the Wizards School – even if you haven't attended the Immersion Camp.

AGENDA

Monday, March 26

1:00 p.m. – 5:00 p.m.

Problem Areas in Crisis Planning
New Noteworthy Cases From Around the Country
Dealing With Denials and Unfair Regulations

Tuesday, March 27

8:30 a.m. – 5:00 p.m. (Lunch provided)

Making Sense of the Grantor Trust Rules
Dealing With Irrevocable Trust Problems You Didn't Create
The Grantor Gets Sick Sooner Than You Expect – Now What?
"It's Your Nickel" – Open Question and Answer Session
How to Identify With the Personality Type Sitting Across From You

Wednesday, March 28

8:30 a.m. – 12:00 p.m.

Defining What You Want Your Practice to Look Like
Creating Referral Relationships that Last – From the First Interview and Beyond
Implementing What You Learned Into Your Practice – Action Steps to Help You Become Even More Successful

Tuition: ElderCounsel Members: \$895
Regular Tuition: \$995

What Others Have Said About This Program:

"Each course I attend with ElderCounsel exceeds my expectations. This was the best course yet."
James J. Mullen, Bristol, RI

"Best conference yet. I really appreciate the instructors incorporating practical experience with the legal technical instruction."

Anthony Ferraro, IL

"I learned more in the past 2 days than I have ever learned at any other seminar in my eleven years of practicing."

Dallas Atkins, Santa Barbara, CA

VA AID AND ATTENDANCE "FLIGHT SCHOOL"



Valerie Peterson, Esq. Dawn Weekly, Esq. Jim Swain, Esq.

Presenters: Valerie Peterson, Dawn Weekly with special guest Jim Swain

Our Aid and Attendance "Flight School" is a 2-day intensive training on VA Aid and Attendance. You will learn the rules, planning strategies for qualification, how to balance VA benefits with Medicaid, and tips on how to market this area of practice.

Topics Covered: 8:30a.m. - 5:00p.m.

- Understanding the riches in this niche
- A 10,000 Foot view of pension – an introduction to the 3-part qualification process
- Building a solid case - medical requirements for pension, Aid and Attendance and housebound benefits
- Financial requirements for Aid and Attendance and housebound benefits
- The client has too much income and too many assets – now what?
- Using Irrevocable Trusts as a planning tool
- Putting your knowledge to work - case studies
- The Medicaid effect
- An overview of other long term care benefits available through the VA
- How to prepare a claim that is ready to be approved
- The Denial Letter – why it is not the end of the case
- Your first steps to incorporate VA pension into your practice

Don't miss this opportunity to get your VA Pension Practice up to speed quickly!

Tuition: ElderCounsel Members: \$695
Regular Tuition: \$895

What Others Have Said About This Program:

"This course saved us at least a year to a year and a half of learning by trial and error. Lots of good detail. This will help immensely!"

Mark Wight, Eagle, Idaho

"The written materials put all the VA rules and forms in one package which was supplemented by the explanation of these rules and forms into everyday legal practice by the presenters. Good job."

Margaret Kreiner, Cayahoga Falls, Ohio

"Great conference. As an experienced VA and Medicaid planner I took away some golden tidbits. Thanks!!"

Bill Alexander, Raleigh, North Carolina

"(ElderCounsel) conferences teach us how to incorporate knowledge into practice. Other seminars simply provide knowledge. Excellent job!"

Nick Shimoda, Dothan, Alabama

"This is my third ElderCounsel seminar that I have attended and I have yet to be disappointed in any aspect of the subject matter, materials or presenters. I wish I had discovered ElderCounsel years ago!"

Frank Hauenschild, New Lenox, IL

For more information, visit www.eldercounsel.com